

# A Call to Action for Cardiologists: Impactful Artificial Intelligence- Driven Clinical Decision Support and Value-Based Care

David L. Reich, MD  
President, The Mount Sinai Hospital  
Horace W. Goldsmith Professor of Anesthesiology  
Professor of Artificial Intelligence  
Professor of Pathology,  
Perioperative and Pain Medicine



**Mount  
Sinai**

# Disclosures

None related to this presentation

# The Mount Sinai Health System: Key Statistics

## Mount Sinai Health System

At a glance

### One Medical School

- ▲ **Icahn School of Medicine at Mount Sinai**  
One Gustave L. Levy Place  
New York, NY 10029

### Seven Hospital Campuses

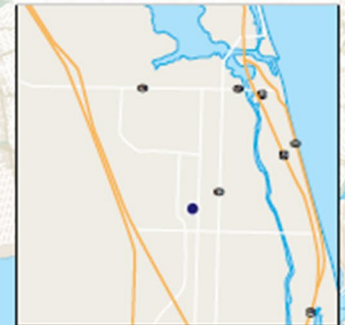
- 1 **Mount Sinai Beth Israel**  
First Avenue at 16th Street  
New York, NY 10003
- 2 **Mount Sinai Brooklyn**  
3201 Kings Highway  
Brooklyn, NY 11234
- 3 **The Mount Sinai Hospital**  
One Gustave L. Levy Place  
New York, NY 10029
- 4 **Mount Sinai Queens**  
25-10 30th Avenue  
Long Island City, NY 11102
- 5 **New York Eye and Ear Infirmary of Mount Sinai**  
310 East 14th Street  
New York, NY 10003
- 6 **Mount Sinai St. Luke's**  
1111 Amsterdam Avenue  
New York, NY 10025
- 7 **Mount Sinai West**  
1000 Tenth Avenue  
New York, NY 10019

- Freestanding Ambulatory Surgery Centers
- Ambulatory Care Practices

### Westchester and Long Island, New York

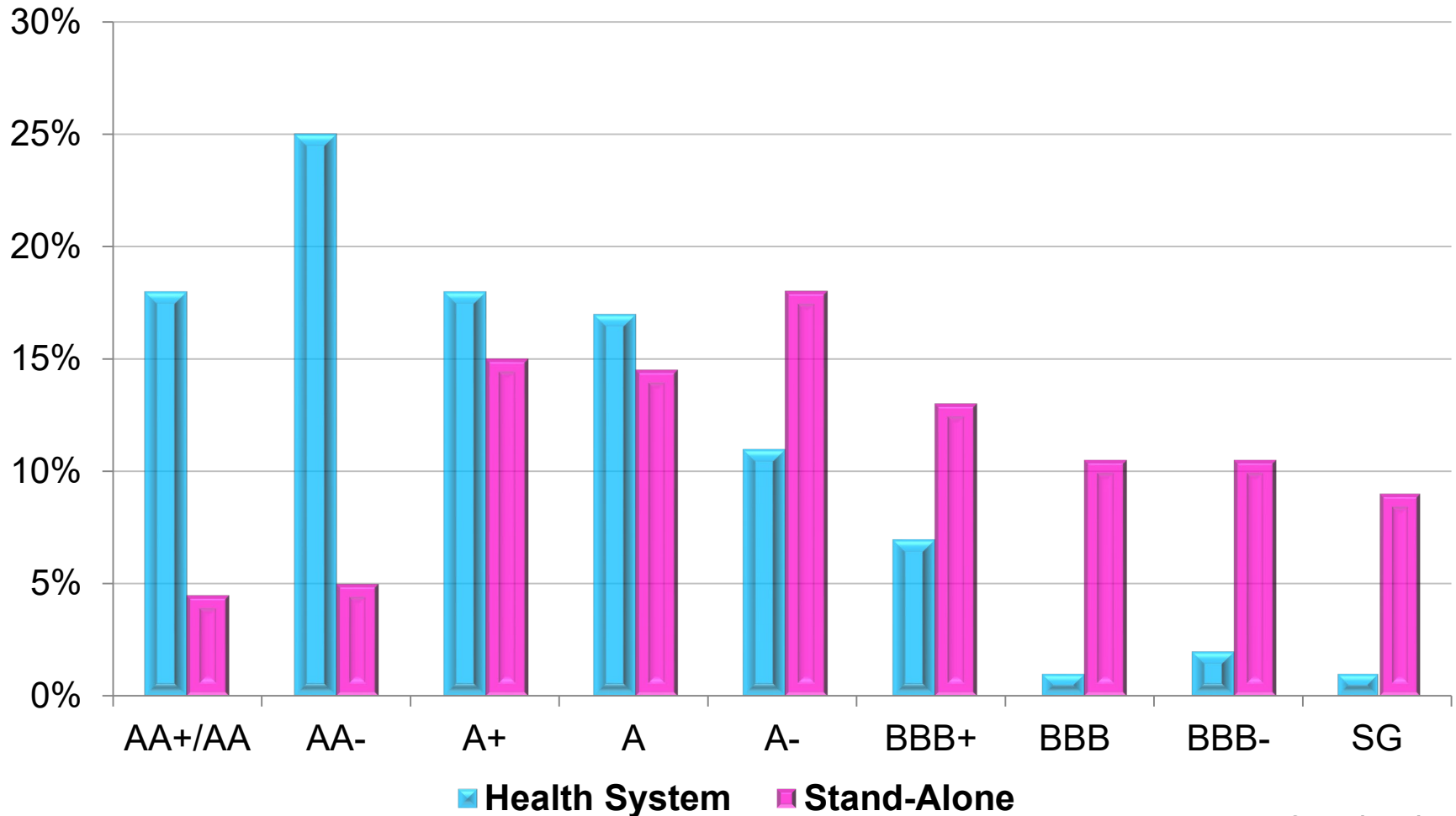


### Jupiter, Florida



# Bond Rating Distribution

## *Health Systems vs. Stand-Alone*



Ratings as of 07/10/2013

Source: S&P U.S. NFP Health Care Sector Outlook, 2013

# Caveats

- Must focus on true drivers of outcomes and economics
- False:
  - Cost of an OR hour, PACU minute or ICU day
  - Cost of an MRI
  - Cost of an ICU day
- True:
  - Cost of nurses, anesthesiologists, surgeons, and support staff
  - Cost of purchasing, maintaining, and staffing a MRI

# Economic Drivers of Health Care

- Personnel (FTE's): MD's RN's, extenders, support staff
- Expensive resources
  - Hospital care, especially critical care
  - Emergency Departments
  - Post-acute care: SNF, LTACH, Home Care
  - Supplies: Drugs and remainder of supply chain
  - Capital costs of aging infrastructure

# Value Metrics

- Observed-to-expected mortality and complication rates better than benchmarks
- Beyond external measures: Infectious complications, length of stay, readmissions
- Controlling costs: ICU and hospital stay; blood, laboratory, radiology, consultations, post-acute care

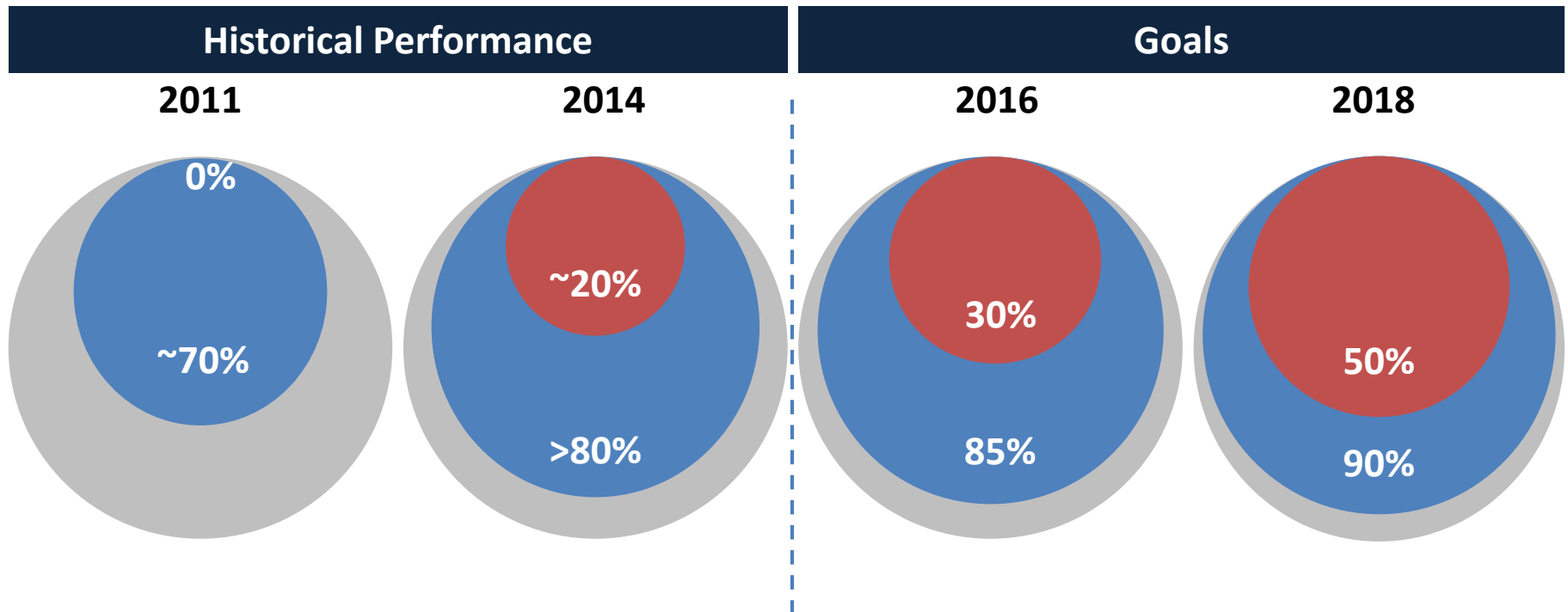
# Why Value?



# A National Transition to Value-Based Reimbursement

CMS Timeline Expects By 2018, 50% of Payments in Alternative Payment Models

- Payments linked to alternative payment models
- Fee-for-Service (“FFS”) linked to quality
- All Medicare FFS



Source: Centers for Medicare and Medicaid Innovation (“CMMI”) Center, Bundled Payment Summit, June 2015

# Programs Risk

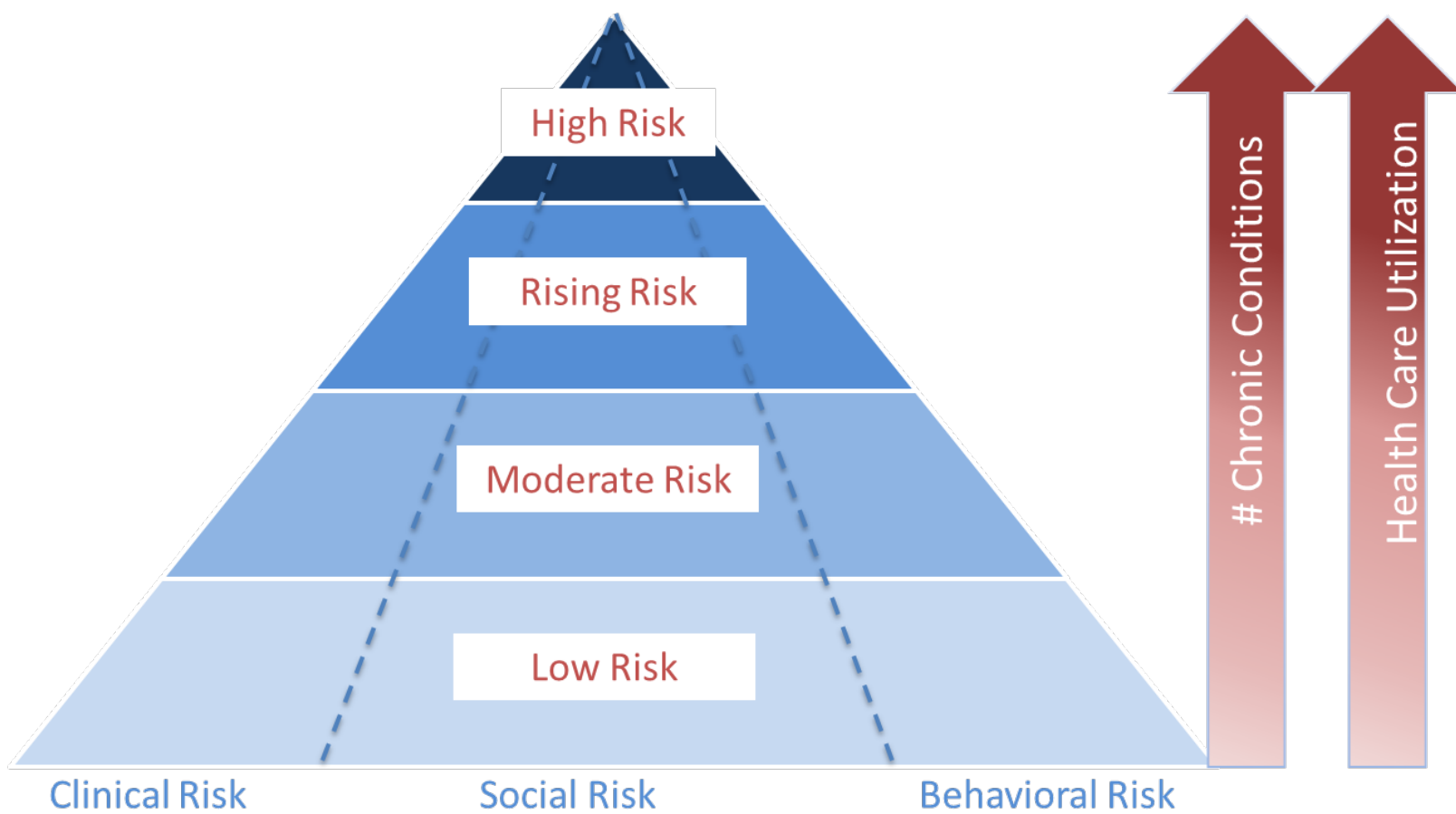
## Percentage Revenue at Risk by Commercial Payer

- Aetna – 2%
- Cigna – 2%
- Emblem Health (currently undetermined)
- Empire QHIP – 4%
- HealthFirst – pmpm dollars scaled based on star rating
- United Healthcare – 3%

## Percentage Revenue at Risk by CMS

- VBP – +/- 2%
- HRRP – 3%
- HAC – 1%

# Comprehensive & Integrated Care Coordination



# Palliative Care Enhancement

# Building the AI models





# Deployed Predictive Models



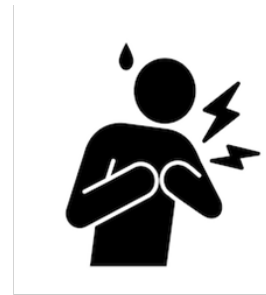
Malnutrition



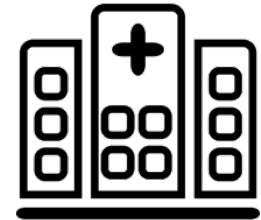
Falls



Delirium



Deterioration



Discharge Planning

# Malnutrition: Identifying and Evaluating Malnourished Patients

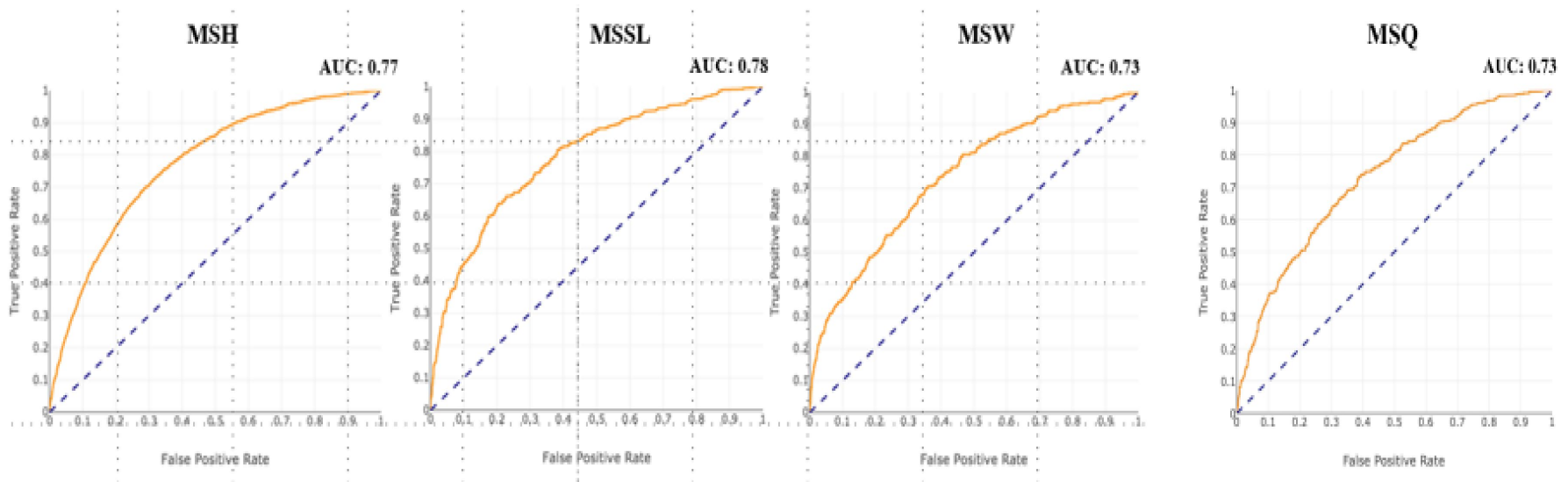


1. **Situation** – Dieticians were missing patients that were malnourished.
  - Patient safety and outcome
  - Operational impacts
  - Financial impacts
2. **Goal** – Better identify patients likely to be malnourished and prioritize seeing them.
3. **Action** – Train a machine learning/AI model to identify malnutrition and deploy in a real-time platform.
4. **Result** – All patients receive daily malnutrition scores. Dieticians evaluate patients with the highest scores.

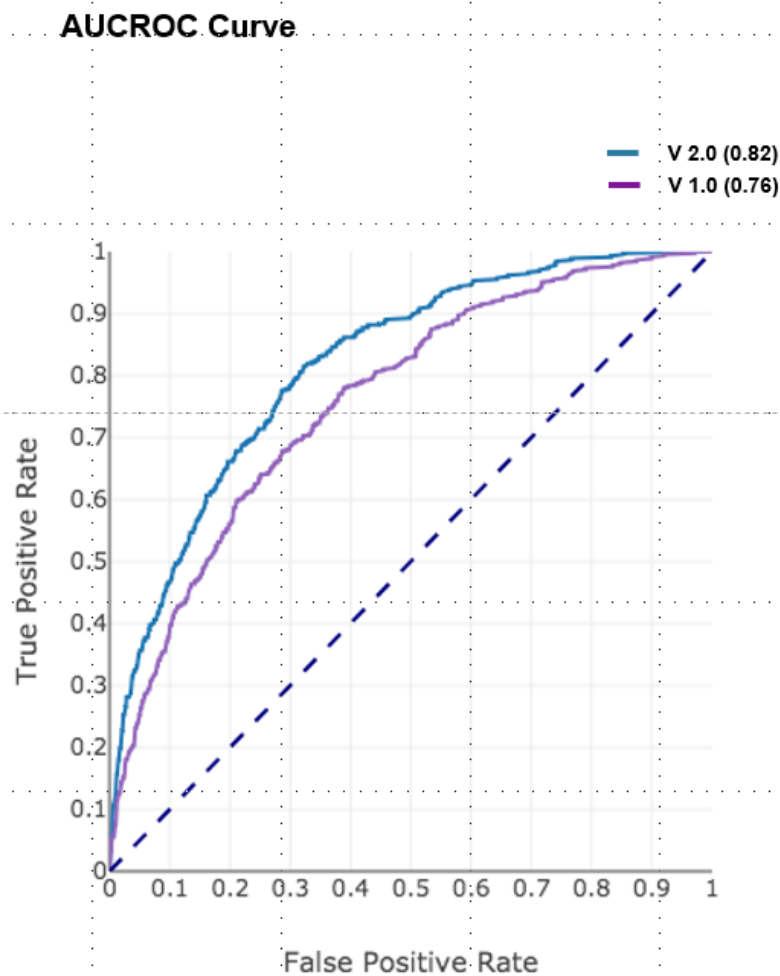
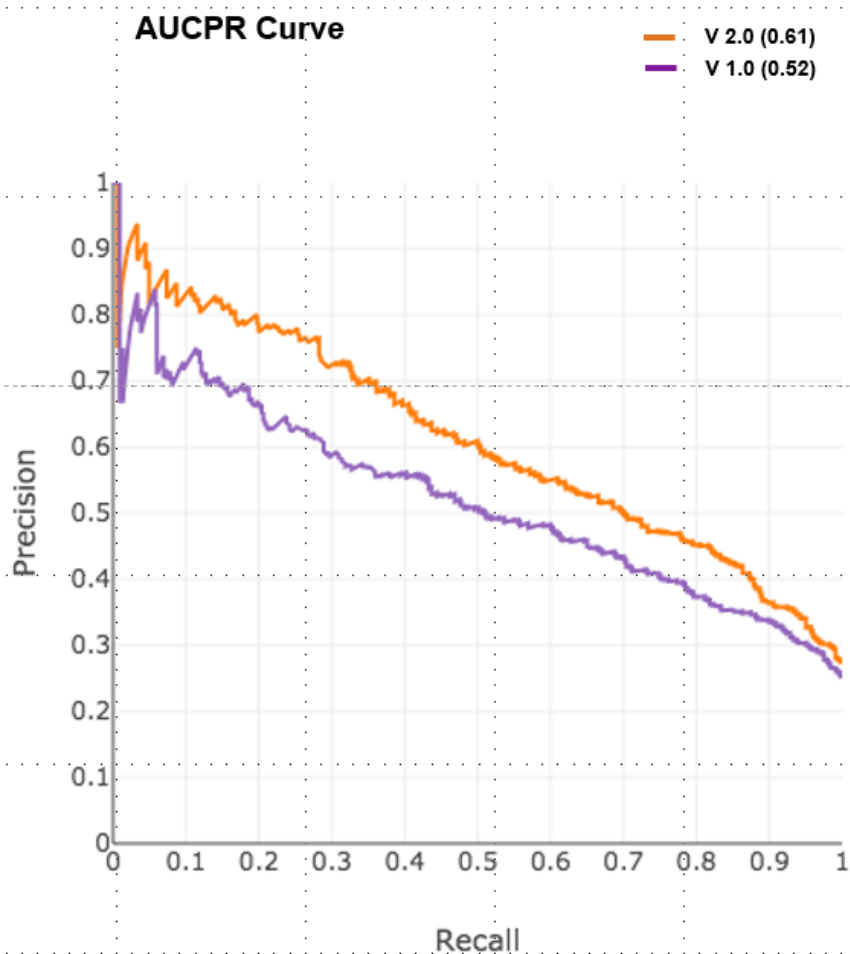
Patient Location	Visit ID	Malnutrition Diagnosis	Malnutrition Prediction
	9101-B	Yes	0.83
	9104-P	Yes	0.81
Malnutrition Prediction Score: 0.81 (HIGH) Calculated: 05/14/2019 04:02 AM Top Factors Contributing to Score: BMI: 24.08 ALBUMIN: 1.8 AGE: 61.88 HEIGHT: 180.34 LOS: 9.01 HEMOGLOBIN: 8.2 PLATELETS: 285.0 RBC: 2.73 K: 3.8 PT: 14.0			0.81
			0.76
			0.74
			0.74
			0.7
			0.57
	9122-B	No Malnutrition at this time	0.55
	9102-P	No Malnutrition at this time	0.53
	9105-P	No Malnutrition at this time	0.51

# Malnutrition: Consistent Performance Across Hospitals

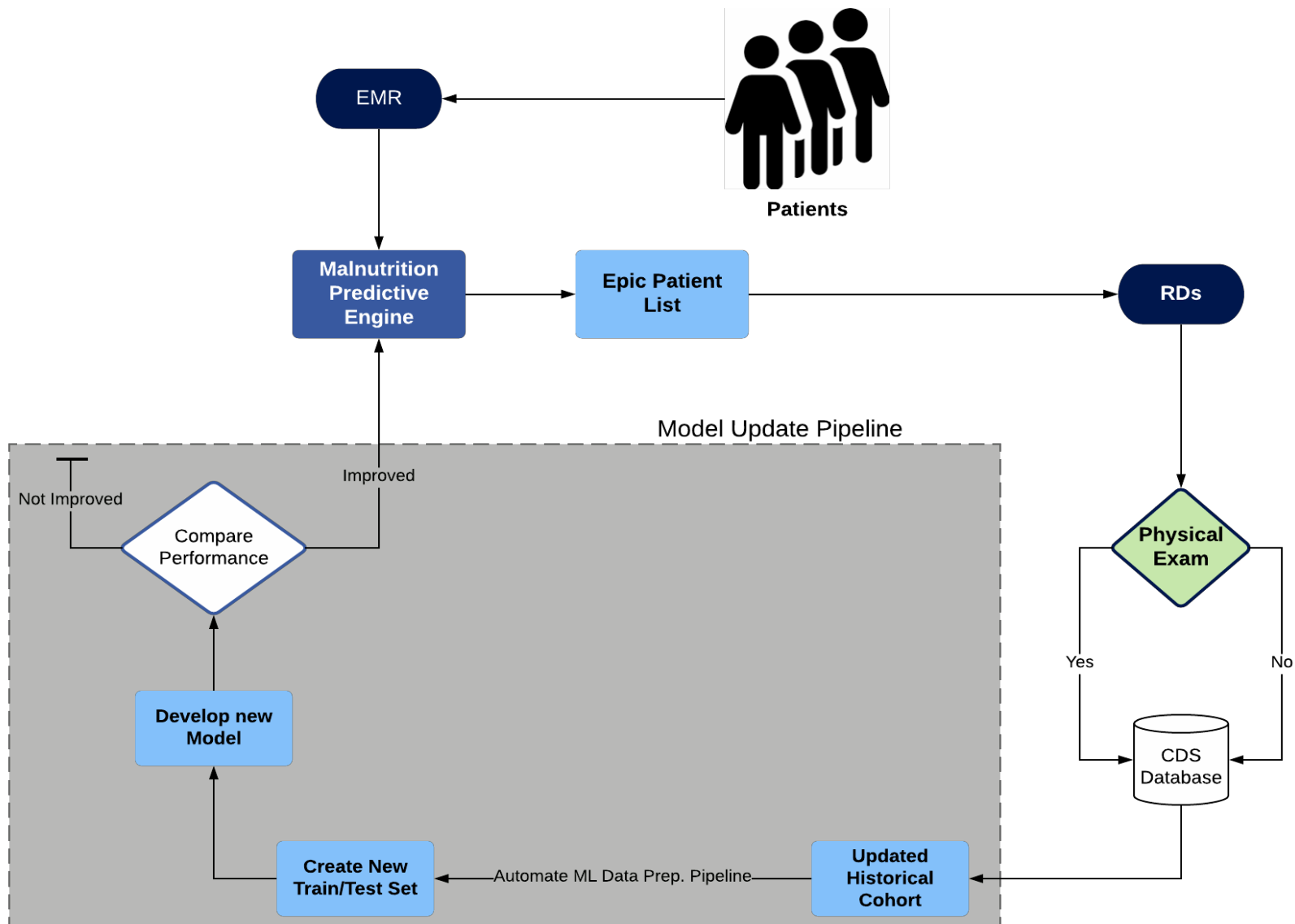
Facility	Population Size	Threshold	Sensitivity	Specificity	Accuracy	Precision	F1 - Score
MSH	6710	0.53	0.59	0.8	0.75	0.47	0.52
MSSL	1343	0.44	0.71	0.7	0.7	0.53	0.61
MSW	1513	0.4	0.71	0.64	0.65	0.39	0.51
MSQ	1417	0.5	0.67	0.67	0.67	0.5	0.57



# Malnutrition: AI Learning Makes the Model Better

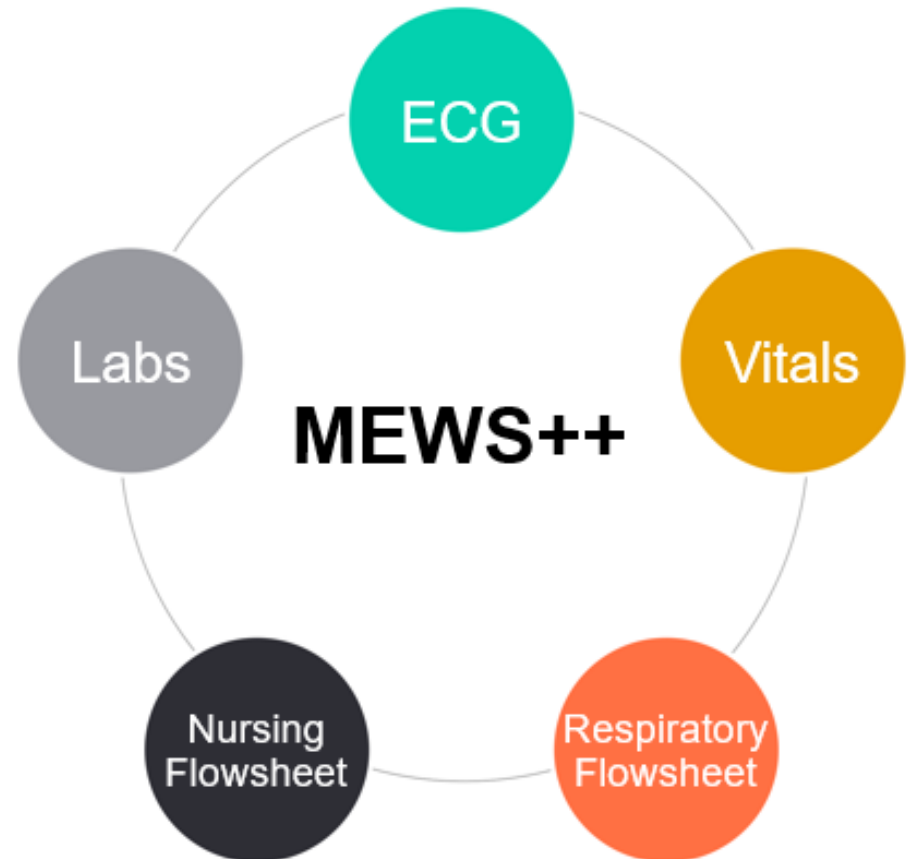


# Key Principle to Improve the AI Model: Staff Engagement in Continual Learning




# ReSCUE-ME: Preventing Deterioration Before It Happens

- 1. Situation** – Patients sometimes deteriorate clinically, resulting in ICU transfer or even death.
- 2. Goal** – Better identify patients likely to deteriorate and notify the primary care team and Rapid Response Team accordingly, **before** they deteriorate
- 3. Action** – Train a machine learning/AI model (MEWS++) to identify clinical deterioration and deploy it on the real-time platform. Send text and voice pages to clinicians
- 4. Result** – Randomized Controlled Trial (ReSCUE-ME, NCT NCT04026555) performed. Enrolled 2800 patients prior to pandemic



# ReSCUE-ME: Smart Clinician Alerts



Data science platform generates real-time predictions and notifies frontline RN's and MD's



VoIP notifications to frontline RN



Secure text notifications to Rapid Response MD

MEWS+ 

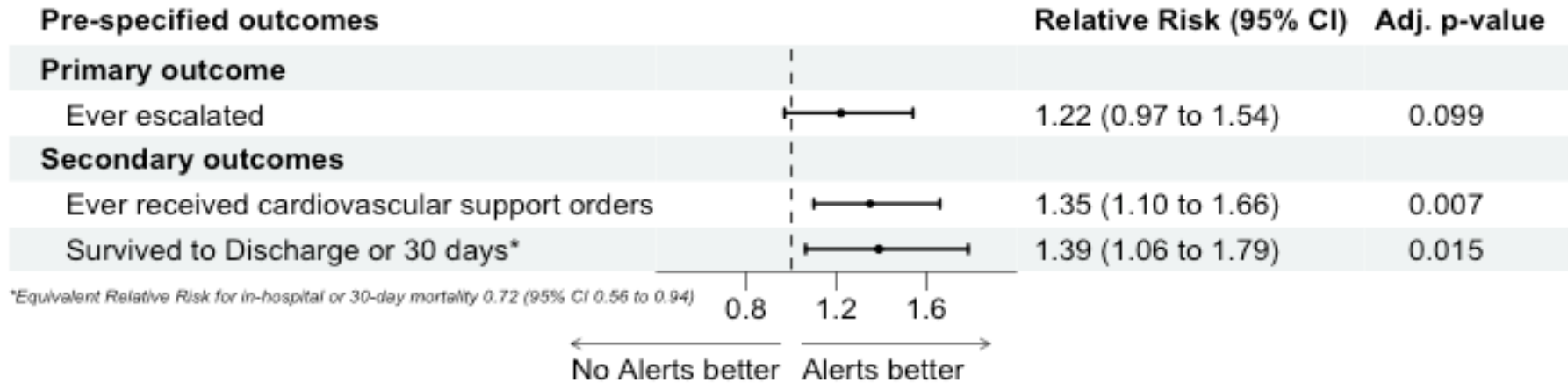
```
{  
  MRN:   
  Bed:   
  Probability: 0.74  
  PULSE: 95.0  
  BUN: 32.0  
  AGE: 95.23  
  SBP: 151.0  
  INR: 1.5  
  DBP: 72.0  
  HEMOGLOBIN: 10.7  
  RESP: 19.0  
  Na: 140.0  
  CREATININE: 1.86  
}
```



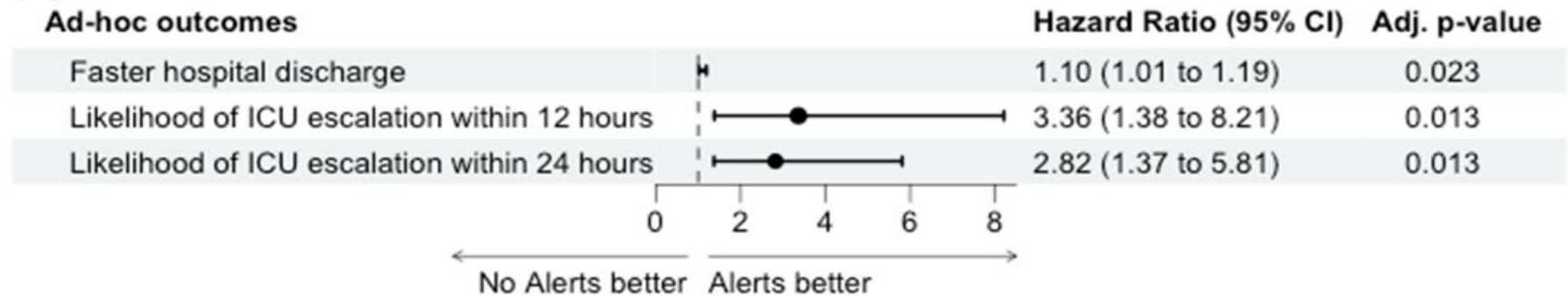
Stable, overall improved. Bouts of RVR in the setting of Afib. Will suggest medication optimization. No need for upgrade.

Sent

(a)



(b)



# Cardiology Calls to Action

- Cardiologists in partnership to reduce acquisition cost of catheters, rhythm management devices and related supplies
  - Limited number of vendors; Direct vendor negotiation
  - Focus on cardiac rhythm management
- Lead in creating quality- and value-driven improvements
  - Decrease “failure to rescue” with rapid response teams
  - Timely referrals to palliative care for goals of care discussions
  - Partnering in reducing expenses for supplies and labor
  - Helping facilitate 340B opportunity in ambulatory hospital care
    - PCSK9 and other high-cost medications

**Thank You**



**Mount  
Sinai**